

Tableau d'équivalences

2011 - 2012

La présente annexe renferme des détails sur les cours offerts dans les universités d'un bout à l'autre du Canada et qui ont été identifiés comme étant équivalents à ceux qui sont décrits dans notre programme. Les universités apportent constamment des modifications à leur liste de cours; mais si vous connaissez le titre et le numéro du tout dernier cours équivalent, il devrait vous être plus facile d'identifier les nouveaux cours équivalents.

Ce ne sont pas toutes les universités qui offrent un éventail complet de cours; il se peut donc que vous deviez recourir à la formation à distance en complément des cours magistraux.

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Remarque : Si l'espace le permet, les universités apparaissent en ordre alphabétique.

Athabasca University-Athabasca, Alberta

Undergraduate

IIC Course Number	University Course Number	University Course Title
910	ADMIN 232	Administrative Principles
911	ECON 247	Microeconomics
912	LGST 369	Commercial Law
913	ORGB 364	Organizational Behaviour
914	ACCT 253 OR ACCT 250	Introductory Financial Accounting OR Accounting for Managers
915	MKTG 396	Introduction to Marketing
916	FNCE 370 OR FNCE 234	Overview of Corporate Finance OR Introduction to Finance
917	MATH 215 OR MGSC 301	Introduction to Statistics OR Statistics for Business and Economics I
918	COMM 243 OR COMM 277	Interpersonal Communications in Management OR An Introduction to Group Communication
919	ECOM 320	Overview of E-Commerce
920	ADMIN 404	Strategic Management
921	MKTG 406	Consumer Behaviour
922	POEC 393	Canada & the Global Political Economy
923	IDRL 312	Industrial Relations: A Critical Introduction
925	ACCT 355	Cost Analysis
926	CMIS 351	Management Information Systems
928	ORGB 386	Human Resource Management
988*	ECON 248	Macroeconomics

* Unspecified Elective

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University of Alberta-Edmonton, Alberta

Non-degree (Certificate Programmes)

IIC Course Number	University Course Number	University Course Title
910		Introduction to Management
911		Microeconomics OR Introduction to Managerial Economics
912		Commercial Law
913		Organizational Behaviour
914		Introductory Financial Accounting
915		Marketing
916		Business Finance
918		Interpersonal Communications in Business
919		Evolving Technologies
920		Strategic Management
923		Labour Relations
925		Management Accounting
926		Information Technology Concepts
927		Operations Management
928		Human Resources Foundation
940		Claims Management: Torts
941		Claims Management: Evidence
942		Claims Management: Conflict of Laws
960		Structure of Risk Management Process
961		Risk Control
962		Risk Financing
988*		Macroeconomics

* Unspecified Elective

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University of Calgary-Calgary, Alberta

Certificate Program

IIC Course Number	University Course Number	University Course Title
910	BMC 205	Business Management †
911	BMC 171	Economics for Business
912	BMC 117	Business Law
913	BMC 172	Human Behaviour in Organizations †
914	BMC 162	Accounting Fundamentals †
915	BMC 167	Marketing Principles †
916	BMC 103	Business Finance
918	BMC 206	Management Communications: Interpersonal Skills
920	BMC 160	Business Strategy
923	BMC 175 & BMC 192	Employee Relations: Building a Positive Workplace & Employee Relations: Policy Design and Documentation
926	BMC 114	IT for Business Results †
928	BMC 165	Human Resource Management
929	BMC 119	Public Relations †
957	BMC 102	Construction Contract Law and Documents
960	BMC 100	Risk Assessment
961	BMC 158	Risk Control
962	BMC 182	Risk Financing
970	PDS 006 & PDS 012	Mediation Skills Level I & Mediation Skills Level II
971	PDS 185 & PDS 010	Negotiation Skills Level I & Negotiation Skills Level II

† Course available on-line

Degree Haskayne School of Business

IIC Course Number	University Course Number	University Course Title
910	BSEN 291	Introduction to Business
911	ECON 201	Principles of Microeconomics
912	BSEN 395	Business Law for Strategic Decision Makers
913	HROD 321(I)	Foundations in Human Resources and Organizational Dynamics
914	ACCT 317	Introductory Financial Accounting
915	MKTG 317	Foundations of Marketing
916	FNCE 317	Financial Management
918	COMS 363	Professional & Technical Communications
919	MGIS 467	Electronic Commerce
920	SGMA 591	Strategic Management
921	MKTG 483	Buyer Behaviour
923	HROD 405	Labour Relations
925	ACCT 323	Introductory Managerial Accounting
928	HROD 401	Competitive Advantage Through People
930	MKTG 435 OR MKTG 449	Advertising and Promotion Management OR Sales Management
960	FNCE 479	Corporate Risk Management
988*	ECON 203	Principles of Macroeconomics

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(I) Not available for credit for B. Comm students

* Unspecified Elective

University of Lethbridge-Lethbridge, Alberta

Degree	IIC Course Number	University Course Number	University Course Title
	910	MGT 2001	Introduction to Business
	911	ECON 1010	Introduction to Microeconomics
	912	MGT 3010	Management Law
	913	MGT 2030	Introduction to Organizational Behaviour
	914	MGT 2100	Introductory Accounting
	915	MGT 3020	Marketing
	916	MGT 3040	Finance
	917	STAT 1770	Introduction to Probability and Statistics
	919	MGT 3862	E-commerce Management
	920	MGT 4090	Management Policy and Strategy
	921	MGT 3210	Consumer Behaviour
	923	MGT 3310	Collective Labour Relations
	924	ECON 3010	Intermediate Microeconomic Theory
	925	MGT 2400	Management Accounting
	926	MGT 3061	Information Systems and Management
	927	MGT 2070/ECON 2070	Operations and Quantitative Management
	928	MGT 3050	Human Resource Management
	929	MGT 4210	Advertising and Promotions
	930	MGT 3240	Sales Management
	988*	ECON 1012	Introduction to Macroeconomics

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* Unspecified Elective

University of British Columbia-Vancouver, British Columbia

Degree	IIC Course Number	University Course Number	University Course Title
	911	ECON 101	Principles of Microeconomics
	912	COMM 393	Commercial Law
	913	COMM 292	Management & Organizational Behaviour
	914	COMM 293	Financial Accounting
	915	COMM 296	Introduction to Marketing
	916	COMM 298 OR 370	Introduction to Finance OR Business Finance
	917	COMM 290 OR 291	Introduction to Quantitative Decision Analysis OR Application of Statistics in Business
	919	COMM 336 H & COMM 435	Introduction to E-Business & Developing E-Business Applications
	920	COMM 491	Strategic Management
	923	COMM 392	Managing the Employment Relationship
	925	COMM 294	Managerial Accounting
	926	COMM 391	Introduction to Management Information Systems
	988*	ECON 102	Principles of Macroeconomics

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* Unspecified Elective

Simon Fraser University-Vancouver, British Columbia

Non degree

IIC Course Number	University Course Number	University Course Title
910	MGMT 120	Introduction to Business Administration
911	MGMT 230	Introduction to Economic Theory
912	MGMT 360	Business Law
913	MGMT 115	Organizational Behaviour
914	MGMT 250	Fundamentals of Accounting
915	MGMT 240	Introduction to Marketing
916	MGMT 350	Business Finance
918	MGMT 110	Communication in Business
920	MGMT 420	Business Strategy
925	MGMT 355	Management Accounting
928	MGMT 310	Human Resource Management
940	CLMS 100	Claims Management: Torts
941	CLMS 200	Claims Management: Evidence
952	UNDW 100	Commercial Liability Underwriting
953	UNDW 200	Commercial Property Underwriting
954	UNDW 300	Reinsurance Practices
960	CRM 110	Risk Assessment
961	CRM 205	Risk Control
962	CRM 305	Risk Financing

Degree

IIC Course Number	University Course Number	University Course Title
911	ECON 103.3	Principles of Microeconomics
912	BUS 393.3	Commercial Law
913	BUS 272.3	Behaviour in Organizations
914	BUS 251.3	Financial Accounting I
915	BUS 343.3	Introduction to Marketing
916	BUS 312.4	Introduction to Finance
917	BUEC 232.3	Elementary Economic and Business Statistics I
918	BUS 360.3	Business Communications
919	CMPT 165.3	Introduction to Multimedia and the Internet
920	BUS 478.3	Seminar in Administrative Policy
921	BUS 347.3	Consumer Behaviour
922	ECON 390.3	Canadian Economic Policy
923	BUEC 280.3	Introduction to Labour Economics
924	ECON 301.5 & ECON 305.5	Intermediate Microeconomic Theory & Intermediate Macroeconomic Theory
925	BUS 254.3	Managerial Accounting I
926	BUS 237.3	Introduction to Computers and Information Systems in Business
927	BUS 473.4	Operations Management
928	BUS 381.3	Introduction to Human Resource Management
988*	ECON 105.3	Principles of Macroeconomics

* Unspecified Elective

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University of Northern British Columbia-Prince George, British Columbia

Non degree

IIC Course Number	University Course Number	University Course Title
910	COMM 100	Introduction to Canadian Business
911	ECON 100	Microeconomics
912	COMM 300	Introduction to Business Law
913	COMM 230	Organizational Behaviour
914	COMM 210	Financial Accounting
915	COMM 240	Introduction to Marketing
916	COMM 220	Financial Management I
920	COMM 400 & COMM 401	Business Policy & Business Policy II
921	COMM 343	Consumer Behaviour
923	COMM 431	Industrial Relations
925	COMM 211	Managerial Accounting
926	COMM 351	Management Information Systems
928	COMM 330	Human Resource Management
930	COMM 341	Sales Management
988*	ECON 101	Macroeconomics

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* Unspecified Elective

University of Victoria-Victoria, British Columbia

Non degree

IIC Course Number	University Course Number	University Course Title
910	BMA 100	Business Administration
911	BMA 230	Economics
912	BMA 300	Commercial Law
913	BMA 130	Organizational Behaviour
914	BMA 140	Financial Accounting
915	BMA 240	Marketing
916	BMA 360	Finance
918	BMA 120	Interpersonal Business Communications
919	BMA 450	Introduction to E-Commerce
920	BMA 400	Strategic Management
923	BMA 210	Employment Law and Labour Relations
925	BMA 220	Management Accounting
928	BMA 150	Human Resource Management
929	HPPR 401	Public Relations Theory and Practice
930	BMA 275	Sales Management

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Degree

IIC Course Number	University Course Number	University Course Title
913	COMM 120	Principles of Organizational Behaviour
914	COMM 251	Fundamentals of Financial Accounting I
926	ADMIN 424	Management Information Systems
928	ADMIN 431 & ADMIN 531	Personnel Management in the Public Sector & Personnel Management

Kwantlen Polytechnic University-Surrey, British Columbia

Degree

I/C Course Number	University Course Number	University Course Title
910	BUSI 1110	Fundamentals of Business in Canada
911	ECON 1150	Principles of Microeconomics
912	BUSI 2390	Business Law
913	BUSI 1215	Organizational Behaviour
914	ACCT 2293	Introduction to Financial Accounting
915	MRKT 1199	Introduction to Marketing
916	ENTR 3170	Entrepreneurial Finance
917	MATH 2341	Introduction to Statistics for Business
918	CMNS 1140 OR ENTR 3000	Introduction to Professional Communication OR Advanced Professional Business Communications
920	BUSI 2425	Enterprise Development and Business Planning
921	MRKT 1299	Consumer Behaviour
923	BUSI 2360	Union Management Relations
924	ECON 2350 & ECON 2450	Intermediate Microeconomics & Intermediate Macroeconomics
925	ENTR 3120	Managerial Accounting for Entrepreneurs
926	ENTR 3160	Information Technology for Business
927	BUSI 2405	Operations Management
928	BUSI 1250	Human Resources Management I
929	PRLN 1210	Media Relations
930	MRKT 2360	Selling and Sales Management
988 *	ECON 1250	Principles of Macroeconomics

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* Unspecified Elective

Brandon University-Brandon, Manitoba

Non degree

I/C Course Number	University Course Number	University Course Title
918		Communications for Business

Degree

I/C Course Number	University Course Number	University Course Title
910	16:191	Introduction to Canadian Business
911	22:131	Principles of Economics
912	16:293	Business Law I
913	16:292	Management
914	16:151	Introduction to Financial Accounting
915	16:261	Marketing Fundamentals
916	16:278	Finance
917	62:171 OR 62:172	Introduction to Statistics OR Introduction to Statistical Inference
918	16:160	Business Communications 1
920	16:395	Business Policy
923	22:292 OR 22:293	Collective Bargaining OR Labour Legislation and Law
925	16:252	Introduction to Management Accounting
926	62:370	Information Systems
927	62:355	Operations Research
928	16:283	Human Resource Management
930	16:399	Sales Management

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The University of Manitoba - Winnipeg, Manitoba

Non degree

IIC Course Number	University Course Number	University Course Title
910	23-011	Canadian Business: An Introduction
911	27-033	Economics: Concepts & Policies
912	28-008	Canadian Business Law
913	24-003	Organizational Behaviour
914	27-001	Introductory Financial Accounting
915	25-001	Introduction to Marketing
916	27-006	Financial Management †
918	24-027	Managerial Communication
920	23-008	Strategic Analysis †
925	27-005	Managerial Accounting

† denotes employment and/or course prerequisite (please inquire)

Degree

IIC Course Number	University Course Number	University Course Title
910	GMGT 2030 OR GMGT 2080	Administrative Theory OR Introduction to Management & Organization Theory
911	ECON 1200	Principles of Economics
912	GMGT 3300	Commercial Law
913	GMGT 2070	Introduction to Organizational Behaviour
914	ACC 1100	Introductory Financial Accounting
915	MKT 2210	Fundamentals of Marketing
916	FIN 2200	Corporation Finance
917	STAT 1000 & STAT 2000	Basic Statistical Analysis I & Basic Statistical Analysis II
920	GMGT 4010	Administrative Policy
921	MKT 3230	Consumer Behaviour
923	HRIR 3450	Labour and Employment Relations
925	ACC 1110	Introductory Managerial Accounting
928	HRIR 2440	Human Resource Management
930	MKT 4270	Sales Management

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Crandall University - Moncton, New Brunswick

Degree

IIC Course Number	University Course Number	University Course Title
910	BUSINESS 1013	Introduction to Business
911	ECONOMICS 1013	Microeconomics
912	BUSINESS 3913	Business Law
913	BUSINESS 3733	Organizational Behaviour
914	BUSINESS 2113	Introductory Accounting I
915	BUSINESS 3813	Marketing
916	BUSINESS 3313	Business Finance I
917	BUSINESS 1243	Statistics for Business
918	BUSINESS 1043	Business Communications
920	BUSINESS 4713	Strategic Management
923	BUSINESS 3633	Industrial Relations
924	ECONOMICS 3013	Intermediate Microeconomics
925	BUSINESS 3213	Managerial Accounting I
926	BUSINESS 3413	Management Information Systems
928	BUSINESS 3623	Human Resource Management
929	BUSINESS 3833	Public Relations
930	BUSINESS 3753	Leadership
988*	ECONOMICS 1023	Macroeconomics

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* Unspecified Elective

University of New Brunswick-Fredericton and Saint John, New Brunswick

Undergraduate - Saint John Campus

IIC Course Number	University Course Number	University Course Title
910	BA 1501	Introduction to Business
911	ECON 1013	Introduction to Economics: Micro
912	BA 3705	Business Law
913	BA 2504	Introduction to Organizational Behaviour
914	BA 1216	Accounting for Managers I
915	BA 2303 OR BA 3304	Principles of Marketing OR Marketing Management
916	BA 3425	Managerial Finance
917	BA 1605 & BA 2606	Business Decision Analysis I & Business Decision Analysis II
918	BA 3547 OR BA 2001	Organizational Communications OR Business Communications
919	BA 2123 OR BA 2663	Introduction to E-Commerce OR Technology Fundamentals of Electronic Commerce
920	BA 4101	Competitive Strategy
921	BA 3328	Consumer Behaviour
922	ECON 2091	Contemporary Issues in the Canadian Economy
923	BA 3813	Introduction to Industrial Relations
924	ECON 2013 & ECON 2023	Economic Theory I-Microeconomics & Economics Theory I-Macroeconomics
925	BA 2217	Accounting for Managers II
926	BA 3672	Management Information Systems
927	BA 3623	Management Science: Deterministic Models
928	BA 2858	Introduction to Human Resource Management
930	BA 4366	Sales Force Management
972	BA 4813	Negotiations and Dispute Resolution
988*	ECON 1023	Introduction to Economics: Macro

Undergraduate - Fredericton Campus

IIC Course Number	University Course Number	University Course Title
910	ADM 1113	Introduction to Business
911	ECON 1013	Introduction to Economics: Micro
912	ADM 3123	Business Law I
913	ADM 2513	Organizational Behaviour
914	ADM 2213	Financial Accounting
915	ADM 2313	Principles of Marketing
916	ADM 2413	Principles of Finance
917	ADM 2623 & ADM 2624	Quantitative Analysis I & Quantitative Analysis II
918	ADM 2163	Business Communications
920	ADM 4143	Competitive Strategy
921	ADM 4325	Consumer Behaviour
922	ECON 2905	Contemporary Issues in the Canadian Economy
923	ADM 3875	Labour Relations
924	ECON 3013 & ECON 3023	Economic Theory I: Microeconomics & Economic Theory I: Macroeconomics
925	ADM 2223	Managerial Accounting
926	ADM 3713	Management Information Systems
928	ADM 3815	Human Resources Management
930	ADM 4315	Sales Force Management
972	ADM 4878	Negotiation and Dispute Resolution
988*	ECON 1023	Introduction to Economics: Macro

* Unspecified Elective

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Mount Allison University-Sackville, New Brunswick

Degree

IIC Course Number	University Course Number	University Course Title
910	COMMERCE 1001	Introduction to Business
911	ECONOMICS 1000 OR ECONOMICS 1001	Principles of Economics OR Principles of Microeconomics
912	COMMERCE 3611	Commercial Law
913	COMMERCE 2301	Organizational Behaviour I
914	COMMERCE 2101 & COMMERCE 2121	Introductory Accounting I & Introductory Accounting II
915	COMMERCE 2201 & COMMERCE 2211	Fundamentals of Marketing & Marketing Management
916	COMMERCE 3501	Introduction to Finance
917	ECONOMICS 2701 OR MATH 2311	Statistics for Business and Economics OR Statistics I
919	COMPUTER SCIENCE 1611	Survey of Computing and Its Applications
920	COMMERCE 4311 & COMMERCE 4321	Business Policy I & Business Policy II
921	COMMERCE 3211	Consumer Behaviour
922	ECONOMICS 2301 OR ECONOMICS 2311	Issues in Canadian Public Policy OR Current Debates in Canadian Public Policy
923	ECONOMICS 3711	Labour Management Relations
924	ECONOMICS 2001 & ECONOMICS 2011	Intermediate Microeconomics I & Intermediate Microeconomics II
925	COMMERCE 2131	Management Accounting
926	COMMERCE 3431	Management Information Systems
927	COMMERCE 3411	Quantitative Analysis for Business Decisions
928	COMMERCE 3321	Human Resource Management
988*	ECONOMICS 1011	Principles of Macroeconomics

* Unspecified Elective

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Université de Moncton-Moncton, Nouveau-Brunswick

Programme de 1^{er} cycle (Français)

Code de l'Institut	Code de l'Université	Titre de l'Université
910	ADMN 1200	La gestion
911	ECON 1030	Principes économiques (micro)
912	DROI 2000	Initiation au droit commercial
913	ADRH 3222	Comportement organisationnel
914	ADCO 1301	Comptabilité de gestion 1
915	ADMK 2310	Principes de marketing
916	ADFI 2510 & ADFI 2520	Gestion financière & Décisions d'investissement
917	STAT 2653	Statistiques descriptives
918	PSYC 2800	Relations humaines
919	ADSI 3541	Intranet/Extranet en gestion
920	ADMN 4212	Gestion stratégique
921	ADMK 2353	Comportement du consommateur
922	ECON 2040	Questions écon. contemporaines
923	ADRH 4223	Administration du personnel II
924	ECON 3400	Macroéconomie I
925	ADCO 2301	Analyse des coûts
926	ADSI 2603	Logiciels de gestion
927	ADGO 3481	Recherche opérat. en gestion
928	ADRH 4222	Administration du personnel I
929	ADMK 3366	Relations publiques
930	ADMK 3360	Gestion de la force de vente
988*	ECON 1020	Principes économiques (macro)

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* Cours non spécifié

Memorial University of Newfoundland-st. John's, Newfoundland

Degree	I/C Course Number	University Course Number	University Course Title
	910	BUS 1000	Introduction to Business
	911	ECO 2010	Introduction to Microeconomics 1
	912	BUS 4000	Business Law 1
	913	BUS 3310 & BUS 5301	Organizational Behaviour & Organizational Theory
	914	BUS 1101	Principles of Accounting
	915	BUS 1210	Introduction to Marketing Strategy
	916	BUS 4500	Financial Management I
	917	STATS 2500	Business Statistics I
	918	BUS 2000	Business Communications
	919	COMPSC 2801	Introductory Computing for Business
	920	BUS 7000	Organizational Strategy
	921	BUS 3210	Consumer Behaviour
	922	EC 3030	International Economics — Issues and Problems in a Canadian Context
	923	BUS 4330	Introduction to Labour Relations
	924	EC 3010	Intermediate Macro Theory I
	925	BUS 2101	Managerial Accounting
	926	BUS 3700	Information Systems
	927	BUS 4401	Management Science
	928	BUS 4320	Introduction to Personnel and Human Resource Management
	930	BUS 5217	Professional Selling
	960		Risk Assessment
	961	ARM 55	Risk Control
	988*	ECO 2020	Introduction to Macroeconomics

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* Unspecified Elective

Acadia University-wolfville, Nova Scotia

Degree	I/C Course Number	University Course Number	University Course Title
	910	BUSI 1703	Introduction to Business (CORRESPONDENCE & TELECONFERENCE)
	911	ECON 1013	Microeconomic Principles
	912	BUSI 3613 & BUSI 3623	Business Law 1 & Business Law 2
	913	BUSI 2101 & BUSI 2743	Introduction to Organizational Behaviour 1 & Organizational Theory
	914	BUSI 1013	Financial Accounting 1
	915	BUSI 2423	Marketing Principles
	916	BUSI 2223	Managerial Finance I
	917	ECON 2613 & ECON 2623	Empirical Analysis in Economics and Business 1 & Empirical Analysis in Economics and Business 2
	919	BUSI 3293	Managing E-Business
	920	BUSI 4953	Business Strategy 1
	921	BUSI 3433	Consumer Behaviour
	922	ECON 2813	The Canadian Economy
	923	BUSI 4313	Labour Relations
	924	ECON 2113 & ECON 2213	Intermediate Microeconomic Theory 1 & Intermediate Macroeconomic Theory 1
	925	BUSI 2013	Management Accounting
	926	BUSI 2803	Management of Information
	927	BUSI 2813 & BUSI 3813	Management Science 1 & Management Science 2
	928	BUSI 3313 & BUSI 3323	Human Resource Management & Managing Equity Legislation
	930	BUSI 4413	Personal Selling & Sales Management
	988*	ECON 1023	Macroeconomic Principles

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* Unspecified Elective

Dalhousie University-Halifax, Nova Scotia

Undergraduate

I/C Course Number	University Course Number	University Course Title
910	COMM 1010	Business in a Global Context
911	ECON 1101	Microeconomics
912	COMM 2603	Legal Aspects of Business
913	COMM 2303	Managing People
914	COMM 2101	Introductory Accounting I
915	COMM 2401	Introduction to Marketing
916	COMM 2202 & COMM 2203	Finance I & Finance II
917	COMM 2501	Statistics for Business I
919	COMM 1501	Introduction to Computers in Business Management
920	COMM 4351 & COMM 4352	Competitive Strategy & Strategic Management
921	COMM 3401	Consumer Behaviour
922	ECON 2250	An Applied Course in Economic Development and the Environment
924	ECON 2200 & ECON 2201	Intermediate Microeconomics & Intermediate Macroeconomics
925	COMM 2102	Introductory Accounting II
928	COMM 3303	Introduction to Human Resource Management
930	COMM 3409	Sales Management
988*	ECON 1102	Macroeconomics

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E-Mail: henson-info@dal.ca

* Unspecified Elective

Mount Saint Vincent University-Halifax, Nova Scotia

Degree

I/C Course Number	University Course Number	University Course Title
910	BUSI 1112	Introduction to Business Administration I
911	ECON 1101	Introduction to Microeconomics
912	BUSI 2258 OR BUSI 2259	Fundamentals of Law OR Legal Aspects of Business
913	BUSI 2215 & BUSI 3316	Organizational Behaviour II & Organizational Topics
914	BUSI 2221 & BUSI 2222	Introductory Accounting I & Introductory Accounting II
915	BUSI 2230 & BUSI 2231	Principles of Marketing & Applied Marketing
916	BUSI 3360 & BUSI 3361	Finance I & Finance II
917	MATH 2208 & MATH 2209	Introduction to Probability and Statistics I & Introduction to Probability & Statistics II
918	PBRL 2013 & PBRL 3013	Communication: Theory & Practice & Mass Media & Public Opinion
919	BUSI 2255 OR BUSI 3305	Introduction to Information Systems in Organizations OR Managing E-Commerce Business Policy
920	BUSI 4400	Consumer Behaviour
921	BUSI 3331	Canadian Economic Problems and Policies
922	ECON 2205	Labour Relations
923	BUSI 3314	Intermediate Macroeconomic Theory & Intermediate Microeconomic Theory
924	ECON 2201 & ECON 2210	Managerial Accounting
925	BUSI 3320	Management Information Systems
926	BUSI 4415	Human Resource Management
928	BUSI 3313	Foundations of Public Relations OR Organizational Context of Public Relations
929	PBRL 1010 OR PBRL 2014	Sales Management
930	BUSI 3334	Introduction to Macroeconomics
988*	ECON 1102	

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* Unspecified Elective

St. Francis Xavier University-Antigonish, Nova Scotia

Undergraduate

IIC Course Number	University Course Number	University Course Title
910	BSAD 261	Foundations of Management
911	ECON 101	Introductory Microeconomics
912	BSAD 351	Business Law
913	BSAD 361 & BSAD 362	Organizational Analysis & Career Dynamics
914	BSAD 221	Intro to Financial Accounting
915	BSAD 231 & BSAD 331	Foundations of Marketing & Marketing Management
916	BSAD 241 & BSAD 342	Intro Financial Management & Cases in Financial Management
917	STAT 201 OR STAT 231	Elementary Statistics OR Statistics for Students in Sciences
919	INFO 101 & INFO 102	Intro to Informations Systems I & Intro to Informations Systems II
920	BSAD 471	Strategic Management
921	BSAD 335	Consumer Behaviour
922	ECON 241	Canadian Economic Policy & Problems
923	BSAD 462	Industrial Relations
924	ECON 201 & ECON 202	Intermediate Microeconomics & Intermediate Macroeconomics
925	BSAD 223 & BSAD 321	Intro to Managerial Accounting & Intermediate Managerial Accounting
927	BSAD 381	Operations Management
928	BSAD 363	Human Resource Management
930	BSAD 435	Sales Force Management
971	BSAD 464	Negotiation and Conflict Management
988*	ECON 102	Introductory Macroeconomics

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* Unspecified Elective

Saint Mary's University-Halifax, Nova Scotia

Degree	University Course Number	University Course Title
IIC Course Number		
910	MGMT 1281.1(2)	Introduction to Business Management
911	ECON 1201.1(2)	Principles of Economics: Micro
912	CMLW 2201.1(2) & CMLW 3202.1(2)	Legal Aspects of Business - Part I & Legal Aspects of Business - Part II
913	MGMT 2383.1 (2) & MGMT 2384.1(2)	Micro Organizational Behaviour & Macro Organizational Behaviour
914	ACCT 2241.1(2) & ACCT 2242.1 (2)	Introductory Financial Accounting & Introductory Managerial Accounting
915	MKTG 2270.1(2)	Introduction to Marketing
916	FINA 2360.1(2) & FINA 3361.1(2)	Business Finance I & Business Finance II
917	MGSC 2207.1(2)	Introductory Statistics
918	MGMT 4483.1(2) OR COMM 2293.1(2)	Management Skills I OR Communications
919	CISY 1225.1(2)	Introduction to Computer Applications
920	MGMT 4489.1(2)	Strategic Management
921	MKTG 3376.1(2)	Consumer Behaviour
922	ECON 3322.1(2)	Canadian Economic Issues
923	MGMT 3386.1(2)	Industrial Relations
924	ECON 3300.1(2) & ECON 3301.1(2)	Intermediate Microeconomic Theory & Intermediate Macroeconomic Theory
925	ACCT 3332.1(2)	Planning and Control
926	ACCT 3323.1(2)	Management Information Systems
927	MGSC 3301.1(2)	Operations Research
928	MGMT 3385.1(2)	Human Resource Management
930	MKTG 4474.1(2)	Personal Selling and Sales Management
988*	ECON 1202.1(2)	Principles of Economics: Macro

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* Unspecified Elective

Cape Breton University-Sydney, Nova Scotia

Undergraduate

IIC Course Number	University Course Number	University Course Title
910	BUSS 111	Introduction to Canadian Business I
911	ECON 101	Principles of Microeconomics
912	BUSS 251 & BUSS 252	Business Law I & Business Law II
913	BUSS 261 & BUSS 262	Organizational Behaviour I & Organizational Behaviour II
914	BUSS 121 & BUSS 122	Introduction to Financial Accounting I & Introductory Financial Accounting II
915	BUSS 231	Introduction to Marketing
916	BUSS 341	Business Finance I
917	BUSS 182	Introduction to Statistics
918	BUSS 263	Interpersonal Communications
919	BUSS 181	Computers in Business
920	BUSS 311	Administrative Problem Solving
921	BUSS 232	Consumer Behaviour
922	ECON 221	Canadian Economic Issues and Problems
923	BUSS 362	Industrial Relations
924	ECON 201 & ECON 202	Intermediate Microeconomics Analysis & Intermediate Macroeconomics Analysis
925	BUSS 323	Planning & Control
926	BUSS 284	Information Systems for Management
927	BUSS 282	Quantitative Methods
928	BUSS 363	Human Resource Management
929	BUSS 339	Public Relations Management
930	BUSS 431	Sales and Sales Management
941	LEGL 352	Criminal Law for Evidence
988*	ECON 102	Principles of Macroeconomics

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* Unspecified Elective

Algoma University College-Sault Ste. Marie, Ontario

Degree

IIC Course Number	University Course Number	University Course Title
910	ADMIN 1017	Management Decision Making
911	ECON 1006	Introduction to Microeconomics
912	ADMIN 2306	Commercial Law
913	ADMIN 3136	Introduction to Organizational Behaviour
914	ADMIN 1126	Understanding and Using Financial Statements
915	ADMIN 3126 & ADMIN 3127	Marketing Concepts & Marketing for Managers
916	ADMIN 3116 & ADMIN 3117	Financial Management I & Financial Management II
917	ADMIN 2606	Business Statistics I
918	ENGL 1561	Writing Skills in Business Communication
919	COSC 1701 & COSC 1702	Computer Applications I & Computer Applications II
920	ADMIN 4606 & ADMIN 4607	Business Strategy and Policy I & Business Strategy and Policy II
921	ADMIN 4946	Consumer Behaviour
922	ECON 2085 E	Canadian Economic Problems and Policy
924	ECON 2106 OR ECON 2107	Microeconomics I OR Macroeconomics I
925	ADMIN 3106	Management Accounting and Control I
926	ADMIN 4856	Information Systems
927	ADMIN 4046	Operations Management
928	ADMIN 3137	Management of Human Resources
988*	ECON 1007	Introduction to Macroeconomics

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* Unspecified Elective

Brock University-st Catharines, Ontario

Undergraduate

I/C Course Number	University Course Number	University Course Title
910	MGMT 1P93 & MGMT 1P96	Introduction to Business in Canada & Business Analysis and Reporting
911	ECON 1P91	Principles of Microeconomics
912	ACTG 2P40	Commercial Law
913	OBHR 2P91 & OBHR 3P42	Organizational Behaviour & Organization Theory and Design
914	ACTG 1P91 & ACTG 2P12	Introduction to Financial Accounting & Introduction to Management Accounting
915	MKTG 2P91	Introduction to Marketing
916	FNCE 2P91 & FNCE 3P93	Corporate Finance I & Corporate Finance II
917	MATH 1P98	Basic Statistical Methods
919	COSC 1P99	The Internet & Intranets
920	MGMT 3P80 & MGMT 4P80	Business Strategy I & Business Strategy II
921	MKTG 4P31	Consumer Behaviour
922	ECON 2P94	Canadian Economic Issues
923	OBHR 4P63	Labour Relations
924	ECON 2P21 & ECON 2P22	Intermediate Microeconomics I & Intermediate Macroeconomics I
925	ACTG 3P11	Auditing Concepts
926	ITIS 1P97 & ITIS 3P97	Data Analysis and Business Modelling & Management of Information Systems and Technology
928	OBHR 4P62	Human Resource Management
930	MKTG 4P25 & MKTG 4P26	Marketing Strategy & Sales Management
988*	ECON 1P92	Principles of Macroeconomics

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 e-mail: regist@brocku.ca

* Unspecified Elective

MBA Program

I/C Course Number	University Course Number	University Course Title
911	MBAB 5P03	Economic Environment of Business
912	MBAB 5P24	Business Law
913	MBAB 5P04	Organizational Behaviour and Design
914	MBAB 5P01	Accounting for Decision-Making I
915	MBAB 5P05	Marketing Management
916	MBAB 5P08	Financial Management
917	MBAB 5P02	Quantitative Analysis
920	MBAB 5P21	Business Strategy I
921	MBAB 5P64	Consumer Behaviour
923	MBAB 5P51	Introduction to Industrial Relations
925	MBAB 5P06	Accounting for Decision-Making II
926	MBAB 5P09	Management Information Systems
928	MBAB 5P52	Introduction to Human Resources Management
930	MBAB5P67	Sales Management

Contact: Shari Sekel, CA, MAcc, BAcc
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 FAX (905) 688-4286
 E-mail: shari.sekel@brocku.ca

Lakehead University-Thunder Bay, Ontario

Undergraduate

I/C Course Number	University Course Number	University Course Title
910	BUS 1011	Introduction to Management
911	ECON 1100	Principles of Economics
912	BUS 3051	Law
913	BUS 2018 & BUS 3018	Organizational Behaviour I & Organizational Behaviour II
914	BUS 1012 OR BUS 1512	Financial Accounting OR Basics of Accounting
915	BUS 2014 & BUS 2034	Marketing Management I & Marketing Management II
916	BUS 2019 & BUS 2039	Finance I & Finance II
917	BUS 1066	Quantitative Analysis in Management
919	BUS 1013 OR BUS 1513	Business Computing I OR Basics of Business Computing
920	BUS 3071 OR BUS 3461	Strategic Management I OR Management Policy
921	BUS 4274	Consumer Behaviour
922	BUS 3017	The Canadian Business Environment
923	BUS 4418	Administering The Collective Agreement
924	ECON 2017 & ECON 2037	Microeconomics I & Microeconomics II
925	BUS 2012	Management Accounting
926	BUS 3033	Management Information Systems
927	BUS 2016 & BUS 3016	Operations Management I & Operations Management II
928	BUS 3058	Human Resource Management
930	BUS 3054	Sales and Merchandising Management
960	BUS 4139	Risk Management and Insurance
971	BUS 4435	Strategies in Negotiation

Contact: Bahram Dadgostar, Ph.D., Dean
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Lakehead University
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Nipissing University-North Bay, Ontario

Degree

I/C Course Number	University Course Number	University Course Title
910	ADMIN 2167	Business Decision Making
911	ECON 1006	Introduction to Economics I
912	JURI 2206 & JURI 2306	An Introduction to Canadian Law & Commercial Law
913	ADMIN 1136	Introduction to Organizational Behaviour
914	ADMIN 1106	Introductory Financial Accounting I
915	MKTG 1127	Marketing for Managers
916	ADMIN 3116	Financial Management I
917	ADMIN 2606	Business Statistics
920	ADMIN 4606	Business Strategy and Policy I
921	MKTG 3126	Consumer Behaviour
922	ECON 3086	Canadian Economic Problems and Policy
923	ADMIN 2117	Industrial Relations
924	ECON 2106 & ECON 2016	Managerial Economics & Intermediate Macroeconomic Theory
925	ADMIN 2146	Management Accounting and Control I
926	TMGT 3856	Information Systems
927	ADMIN 3046	Operations Management
928	ADMIN 1137	Management of Human Resources

Contact: Dr. Chris Sarlo
Nipissing University College
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Carleton University-Ottawa, Ontario

Non degree

IIC Course Number	University Course Number	University Course Title
910	MCP 167	Business Administration
911	MCP 020	Microeconomics
913	MCP 166	Organizational Behaviour
914	MCP 010	Using Accounting Information
915	MCP 165	Marketing Management
916	MCP 164	Financial Management
918	MCP 211	Interpersonal Communications - Human Dynamics
919	MCP 091	Introduction to Information Technology
920	MCP 193	Business Strategy
923	MCP 013	Labour Relations
926	MCP 092	Introduction to Managing Information Systems
928	MCP 787 OR MCP 015	Human Resources Administration OR Human Resources Planning
929	MCP 199	Public Relations
960	IRM 001	Structure of Risk Management Process
961	IRM 002	Risk Control
962	IRM 003	Risk Financing

Degree

IIC Course Number	University Course Number	University Course Title
911	ECON 1000	Introduction to Economics
912	BUSI 2601 & BUSI 2602	Business Law I & Business Law II
913	BUSI 2101	Introduction to Organizational Behaviour
914	BUSI 1001 OR BUSI 1002 OR BUSI 1004	Principles of Financial Accounting OR Management Accounting OR Financial Accounting for Business Students
915	BUSI 2208 OR BUSI 2204	Introduction to Marketing OR Basic Marketing
916	BUSI 2504	Essentials of Business Finance
917	BUSI 1704	Quantitative Methods in Business I
919	BUSI 1402	Programming for Business Students I
920	BUSI 4609	Strategic Management
921	BUSI 4206	Consumer Behaviour
923	ECON 3507	Introduction to Industrial Relations
924	ECON 2001 & ECON 2101	Intermediate Microeconomics for Non-Majors & Intermediate Macroeconomics for Non-Majors
925	BUSI 3008 & BUSI 4008	Cost Accounting & Cost Management Systems
926	BUSI 2400	Introduction to Information Systems
927	ECON 4004	Operations Research I
928	BUSI 3102	Human Resource Management

Contact:

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 TEL (613) 520-3500 FAX (613) 520-4427 E-mail: registrar@carlton.ca

Laurentian University-Sudbury, Ontario

Non degree

IIC Course Number	University Course Number	University Course Title
910	COMM 1000 EA	Business Organization and Management (COMM EW-Timmins & Parry Sound)
911	ECON 1005 EC OR EF	Introduction to Economics (ECON 1005 EA-Timmins)
914	COMM 1106	Principles of Accounting

Degree (English & French)

IIC Course Number	University Course Number	University Course Title
910	COMM 1005 E	Foundations of the Management of Organizations
911	ECON 1005 E/F	Introduction to Economics/Introduction à la science économique
912	COMM 4716 E/F OR JURI 2306 E/F	Law for Commerce/Droit commercial OR Commercial Law/ Droit Commercial
913	COMM 2045 E	Organizational Behaviour
914	COMM 1106 E	Understanding and Using Financial Information
915	COMM 2035 E	Marketing Management
916	COMM 2025 E	Financial Management
917	STAT 1056 E	Business Statistics
918	COMM 4436 E	Interpersonal Skills
920	COMM 4006 E & COMM 4007 E	Strategic Management and Policy I: Formulation & Strategic Management and Policy II: Implementation
921	COMM 4327 E/F	Consumer Behaviour/Comportement du consommateur
923	COMM 4416 E/F	Industrial Relations in Canada/Les Relations industrielles au Canada
924	ECON 2106 E/F & ECON 3106 E/F	Microeconomic I/Theorie Microéconomique I & Microeconomic II/Theorie Microéconomique II
925	COMM 2015 E/F	Management Accounting and Control/Comptabilité et contrôle de gestion
926	COMM 4147 E/F	Information Systems/Systèmes d'information
927	COMM 2055 E/F	Operations Management/Gestion des opérations
928	COMM 4456 E/F & 4467 E/F	Principles of Personnel Management/Principes de gestion du personnel & Advanced Personnel Management/Gestion du personnel

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Trent University-Peterborough, Ontario

Degree

IIC Course Number	University Course Number	University Course Title
910	ADMIN 100h	Contemporary Issues in Management and Organization
911	ECON 101h	Introductory Microeconomics
912	ADMIN 325h	The Legal Environment of Business
913	ADMIN 222h	Organizational Behaviour
914	ADMIN 102	Fundamentals of Financial Accounting
915	ADMIN 210h	Introduction to Marketing (Part I)
916	ADMIN 320h	Financial Management
917	ADMIN/ECON 220h	Introduction to Statistics for Economics & Management
918	ADMIN 341h	Communications in Organizations
920	ADMIN 400	Strategic Management
923	ECON 350h	Labour and Industrial Relations in Canada
924	ECON 200	Microeconomic Theory and Its Applications
925	ADMIN 202h	Fundamentals of Management Accounting
926	ADMIN 262h	Information Systems Analysis and Design
928	ADMIN 223h	Human Resource Management
988*	ECON 102h	Introductory Macroeconomics

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"h" suffixes on degree courses indicate half-year courses
* Unspecified Elective

McMaster University-Hamilton, Ontario

Part-time Degree Studies

IIC Course Number	University Course Number	University Course Title
911	ECON 1B03 & ECON 1B83	Introduction to Microeconomics & Introduction to Macroeconomics
924	ECON 2G03 E(02)	Intermediate Microeconomics I

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Non degree (Diploma Programs)

IIC Course Number	University Course Number	University Course Title
910	CCE 570-825	Business Foundations
911	CCE 570-818	Economics
912	CCE 570-936	Business Law
913	CCE 570-821	Organizational Behaviour
914	CCE 570-925	Introductory Financial Accounting
915	CCE 570-819	Introduction to Marketing
916	CCE 570-817	Business Finance and Control
917	CCE 570-855	Business Statistics
918	CCE 569-850	Business Communications
920	CCE 610-852	Business Strategy
925	CCE 570-928	Introductory Management Accounting
926	CCE 570-932	Management Information Systems
928	CCE 570-847 OR 974-901	Principles and Practice of Supervision OR Human Resources Management
960	CCE 570-813	Risk Assessment
961	CCE 570-814	Risk Control
962	CCE 570-815	Risk Financing
971	CCE 605-102	Negotiation
972	CCE 605-101	Conflict Resolution

Graduate (M.B.A. Program)

IIC Course Number	University Course Number	University Course Title
911	BUSINESS E600 & E620	Economics & Theory of Income and Employment
912	BUSINESS P722	Legal Aspects of Business
913	BUSINESS B600	Organizational Behaviour
914	BUSINESS A600	Financial Accounting
915	BUSINESS M600	Marketing Concepts and Applications
916	BUSINESS F600	Basic Managerial Finance
917	BUSINESS Q600	Applied Business Statistics
919	BUSINESS K700	E Business Technology
920	BUSINESS P720	Strategic Management
921	BUSINESS M732	Consumer Behaviour
923	BUSINESS B630	Personnel & Industrial Relations
925	BUSINESS A610	Managerial Accounting
926	BUSINESS K603	Information Systems Management
927	BUSINESS Q604	Quantitative Analysis
928	BUSINESS H600	Human Resources Management

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E-mail: bizinfo@mcmaster.ca

Queen's University-Kingston, Ontario

Undergraduate

IIC Course Number	University Course Number	University Course Title
910	COMM-200 OR COMM 103†	Introduction to Business
911	ECON-110	Principles of Economics
912	COMM-381	Business Law I
913	COMM-151† OR COMM 251	Organizational Behaviour
914	COMM-111† OR COMM 211	Introduction to Financial Accounting
915	COMM-131† OR COMM 231	Introduction to Marketing
916	COMM-121† OR COMM 221	Introduction to Finance
917	COMM-162	Managerial Statistics
918	COMM-352	Organizational Analysis
920	COMM-401†	Business Policy I
921	COMM-336†	Consumer Behaviour
923	COMM-181	Introduction to Human Resources Management
924	ECON-212 & ECON-222	Microeconomic Theory I & Macroeconomic Theory I
925	COMM-112† OR COMM 212	Introduction to Management Accounting
926	COMM-190	Managing Information Systems
927	COMM-163†	Business Decision Models I
928	COMM-358†	Human Resource Management
930	COMM-434	Selling & Sales Management
971	COMM-385	Negotiation Theory and Behaviour

The Executive MBA Program

IIC Course Number	University Course Number	University Course Title
910	MBUS 800	Role of the General Manager
911	MBUS 881	Managerial Economics and Industry Analysis
912	MBUS 988	Business Law
914	MBUS 810	Foundations of Accounting and Finance
915	MBUS 831	Marketing Management
916	MBUS 821	Financial Management
917	MBUS 862	Business Decision Modelling
925	MBUS 812	Management Accounting and Control
926	MBUS 917	Management of Information Technology
927	MBUS 941	Operations Management
928	MBUS 851	Managing Human Resources

† Open only to students enrolled in the School of Business.

Contact: George T. R. Boland, MSc, CMA
 Associate Director, Commerce Program
 Queen's University, School of Business
 Kingston, Ontario K7L 3N6
 TEL (613) 533-6297 FAX (613) 533-2316
 E-mail: gboland@business.queensu.ca

Ryerson University-Toronto, Ontario

Continuing Education

IIC Course Number	University Course Number	University Course Title
910	CMGT 200	Management: Introduction to Management
911	CECN 104	Economics: Introductory Microeconomics
912	CLAW 122	Law: Business Law
913	CMHR 405	Human Resources: Organizational Behaviour and Interpersonal Skills
914	CACC 100	Accounting: Introductory Financial Accounting
915	CMKT 100	Marketing: Marketing I
916	CFIN 300	Finance: Finance
917	QOMS 102	Quantitative Methods: Business Statistics I
919	CITM 350	Concepts of E-Business
920 *	CGMS 502	Management: Management Control
921	CMKT 502	Marketing: Consumer Behaviour
922	CECN 603	Economics: Canada in the Global Economy
923	CMHR 522	Human Resources: Industrial Relations
924	CECN 301 & CECN 504	Economics: Intermediate Microeconomics I & Intermediate Microeconomics I
925	CACC 406	Accounting: Introductory Management Accounting I
926	CITM 100	Information Technology Management: Business and Information Systems
927	QOMS 521	Quantitative Methods: Business Optimization
928	CMHR 523	Human Resources: Human Resources Management
929	CDPR 201 & CDPR 113	Public Relations: Public Relations Principles I & Internal Communications Management
988*	CECN 204	Economics: Introductory Macroeconomics

† Prerequisite

* Unspecified Elective

Certificate

IIC Course Number	University Course Number	University Course Title
910	CGMS 200	Management: Introduction to Management
911	CECN 104	Economics: Introductory Microeconomics
912	CLAW 122	Law: Business Law
913	CMHR 405	Human Resources: Organizational Behaviour I
914	CACC 100	Accounting: Introductory Financial Accounting I
915	CMKT 100 & CMKT 200	Marketing: Marketing I & Marketing II
916	CFIN 300 & CFIN 401	Finance: Finance & Managerial Finance
917	QOMS 102	Quantitative Methods: Business Statistics I
919	CITM 350	Concepts of E-Business
920	CGMS 502	Management: Management Control
921	CMKT 502	Marketing: Consumer Behaviour
922	CECN 603	Economics: Canada in the Global Economy
923	CMHR 522	Human Resources: Industrial Relations
924	CECN 301 & 504	Economics: Intermediate Microeconomics I & Intermediate Microeconomics I
925	CACC 406	Accounting: Management Accounting I
926	CITM 100	Information Technology Management: Business and Information Systems
927	QOMS 521	Quantitative Methods: Business Optimization
928	CMHR 523	Human Resources: Human Resources Management
929	CDPR 201 & CDPR 113	Public Relations: Public Relations Principles I & Internal Communications Management
988*	CECN 204	Economics: Introductory Macroeconomics

* Unspecified Elective

Contact: Camille Perrotte, Program Assistant
Continuing Education - Business Dept.
Ryerson University,
The Chang School
350 Victoria Street
Toronto, Ontario M5B 2K3
TEL (416) 979-5346 FAX (416) 979-5277
E-mail: cperrot@ryerson.ca

Ryerson University-Toronto, Ontario

Degree Program

IIC Course Number	University Course Number	University Course Title
910	MGT 200	Management: Introduction to Management
911	ECN 104	Economics: Introductory Microeconomics
912	LAW 122	Law: Business Law
913	MHR 405	Human Resources: Organizational Behaviour and Interpersonal Skills
914	ACC 100	Accounting: Introductory Financial Accounting I
915	MKT 100	Marketing: Marketing I
916	FIN 300 & FIN 401	Finance: Finance & Finance: Managerial Finance
917	QMS 102	Quantitative Methods: Business Statistics I
918	CMIN 414	Interpersonal Communication in Management
919	CITM 350	Concepts of E-Business
920	MGT 502	Management: Management Control
921	MKT 502	Marketing: Consumer Behaviour
922	ECN 603	Economics: Canada in the Global Economy
923	MHR 522	Human Resources: Industrial Relations
924	ECN 301 & ECN 504	Economics: Intermediate Macroeconomics I & Economics: Intermediate Microeconomics I
925	ACC 406	Accounting: Management Accounting I
926	ITM 102	Business Information Systems I
927	QMS 521	Quantitative Methods: Business Optimization
928	MHR 523	Human Resources: Human Resources Management
929	DPR 201 & DPR 113	Public Relations: Public Relations Principles I & Internal Communications Management
988*	ECN 204	Economics: Introductory Macroeconomics

* Unspecified Elective

MBA Program

IIC Course Number	University Course Number	University Course Title
910	MB8001	Issues and Functions in an International Business Environment
911	MB8006	Economics in an International Environment
912	MB8101	Law, Regulatory & Government Issues
913	MB8305	Organizational Design & Theory
914	MB8004	Accounting in an International Environment
915	MB8401	Marketing Management
916	MB8005	Finance for Managers in an International Environment
917	MB8002	Quantitative Methods and Information Systems
920	MB8201	Strategic Management Challenges in an International Environment
921	MB8404	Understanding and Managing Consumer Behaviour
923	MB8303	Comparative Employment Relations
925	MB8104	Accounting and Finance for Today's Managers
928	MB8301	Strategic Human Resources Management

Contact: Office of Admissions/Liaison/Curriculum Advising

Ryerson University
350 Victoria Street
Toronto, Ontario M5B 2K3
TEL (416) 979-5035 FAX (416) 979-5221

Le Collège Universitaire de Hearst-Hearst, Ontario

Degree (English)

IIC Course Number	University Course Number	University Course Title
910	ADMN 2006E & ADMN 2007E	Management and Decision Processes I & Management and Decision Processes II
911	ECON 1006 E	Introduction to Microeconomics
912	ADMN 2306E	Commercial Law
913	ADMN 3136E & ADMN 3137E	Introduction to Organizational Behaviour & Management of Human Resources
914	ADMN 1106E & ADMN 1107E	Principles of Accounting I & Principles of Accounting II
915	ADMN 3126E & ADMN 3127E	Marketing Concepts & Marketing for Managers
916	ADMN 3116E & ADMN 3117E	Financial Management I & Financial Management II
918	ADMN 3826E & ADMN 3827E	Interpersonal Skills I & Interpersonal Skills II
919	COSC 1901E OR COSC 1902E	Introduction to Computer OR Introduction to Microcomputers
920	ADMN 4606E & ADMN 4607E	Business Strategy and Policy I & Business Strategy and Policy II
921	ADMN 4946E	Consumer Behaviour
923	ADMN 4996E	Industrial Relations in Canada
927	ADMN 3816E	Operations Research
988*	ECON 1007 E	Introduction to Macroeconomics

* Unspecified Elective

Programme de 1^{er} cycle (Français)

Code de l'Institut	Code de l'Université	Titre de l'Université
910	ADMN 2006F & ADMN 2007F	Management et processus décisionnels I & Management et processus décisionnels II
911	ECON 1006F	Introduction à la microéconomie
912	ADMN 2306F	Droit commercial
913	ADMN 3136F & ADMN 3137F	Comportement organisationnel & Gestion des ressources humaines
914	ADMN 1106F & ADMN 1107F	Principes de comptabilité I & Principes de comptabilité II
915	ADMN 3126F & ADMN 3127F	Concepts du marketing & Gestion du marketing
916	ADMN 3116F & ADMN 3117F	Gestion financière I & Gestion financière II
918	ADMN 3826F & ADMN 3827F	Communications interpersonnelles I & Communications interpersonnelles II
919	COSC 1901F OU COSC 1902F	Initiation à l'informatique OU Introduction à la micro-informatique
920	ADMN 4606F & ADMN 4607F	Politiques générales d'administration I & Politiques générales d'administration II
921	ADMN 4946F	Comportement du consommateur et de la consommatrice
923	ADMN 4976F	Les relations industrielles au Canada
927	ADMN 3816F	Recherche opérationnelle
988*	ECON 1007F	Introduction à la macroéconomie

* Cours non spécifié

Contact: Jacques Doucet, Registrar
 Le Collège Universitaire de Hearst
 C.P. 580
 Hearst, Ontario P0L 1N0
 TEL (705) 372-1781 FAX (705) 362-7518

University of Ottawa-Ottawa, Ontario

Degree (English)

IIC Course Number	University Course Number	University Course Title
910	ADM 1100 & ADM1101	Introduction to Business Management & Social Context of Business
911	ECO 1104	Introduction to Microeconomics
912	ADM 3360	Business Law
913	ADM 2336	Organizational Behaviour
914	ADM 2340	Financial Accounting
915	ADM 2320	Marketing
916	ADM 2350	Financial Management
917	ADM 2303	Statistics for Management
918	ADM 2381	Business Communication Skills
919	CSI 1306	Computing Concepts for Business
920	ADM 4311	Strategic Management
921	ADM 3321	Consumer Behaviour
922	ECO 3199	Special Topics II
923	ADM 3334	Industrial Relations
924	ECO 2142	Macroeconomic Theory I
925	ADM 2341	Managerial Accounting
926	ADM 2372	The Management of Information Systems and Technology
927	ADM 2302	Business Decision Models
928	ADM 2337	Human Resource Management
930	ADM 3326	Advertising and Sales Promotion Management
988*	ECO 1102	Introduction to Macroeconomics

* Unspecified Elective

Programme de 1^{er} cycle (Français)

Code de l'Institut	Code de l'Université	Titre de l'Université
910	ADM 1500 & ADM 1501	Introduction à la gestion d'affaires & Le contexte social du monde des affaires
911	ECO 1504	Introduction à la microéconomie
912	ADM 3760	Droit des affaires
913	ADM 2736	Comportement organisationnel
914	ADM 2740	Comptabilité financière
915	ADM 2720	Marketing
916	ADM 2750	Gestion financière
917	ADM 2703	Les statistiques en gestion
918	ADM 2781	Habiletés de communication d'affaires
919	CSI 1706	Éléments de programmation pour la gestion
920	ADM 4711	Management stratégique
921	ADM 3721	Comportement du consommateur
923	ADM 3734	Relations industrielles
924	ECO 2542	Théorie macroéconomique I
925	ADM 2741	Comptabilité de gestion
926	ADM 2772	Gestion des systèmes d'information et de la technologie
927	ADM 2702	Les modèles décisionnels en gestion
928	ADM 2737	Gestion des ressources humaines
930	ADM 3726	Gestion de la publicité et de la promotion des ventes
988*	ECO 1502	Introduction à la macroéconomie

* Cours non spécifié

Contact: José Nadeau, Academic Counsellor
 Student Services Centre, Undergraduate Program
 University of Ottawa
 Telfer School of Management
 55 Laurier Ave. E.
 Ottawa, Ontario K1N 6N5
 TEL (613) 562-5805 or (613) 562-5800 ext 4670
 FAX (613) 562-5167
 E-mail: nadeau@telfer.uottawa.ca

University of Toronto-Toronto, Ontario

The Distance Learning Program (correspondence)

IIC Course Number	University Course Number	University Course Title
910	SCS 0977†	Business Management
911	SCS 0980†	Economics, Introductory
912	SCS 0973†	Business Law
913	SCS 0988†	Organizational Behaviour
914	SCS 0984†	Accounting: The Fundamentals
915	SCS 0978†	Marketing: An Introduction
916	SCS 0976†	Financial Management
918	SCS 0979	Communications
920	SCS 0974†	Business Strategy
925	SCS 0983	Management Accounting
926	SCS 1209†	Management Information Systems (MIS)
928	SCS 0987†	Human Resources Management
940	SCS 0919	Claims Management: Torts
941	SCS 0922	Claims Management: Evidence
942	SCS 0924	Claims Management: Conflict of Laws
952	SCS 0926	Commercial Liability Underwriting
953	SCS 0925	Commercial Property Underwriting
954	SCS 0931	Reinsurance Practices
957	SCS 0935	Construction and Surety Law
960	SCS 0981†	Risk Assessment
961	SCS 0985†	Risk Control
962	SCS 0986†	Risk Financing

Contact: Professional Studies
 University of Toronto, School of Continuing Studies
 158 St. George Street
 Toronto, Ontario M5S 2V8
 TEL (416) 978-2412 FAX (416) 978-5673 E-mail: scs.dlp@utoronto.ca

Joan Iroaga, Program Assistant
 TEL (416) 978-6871

Non degree (In-class courses)

IIC Course Number	University Course Number	University Course Title
910	SCS 0977†	Business Management
911	SCS 0980† OR SCS 0082	Economics, Introductory OR Business Economics
912	SCS 0973†	Business Law
913	SCS 0988†	Organizational Behaviour
914	SCS 0984†	Accounting: The Fundamentals
915	SCS 0978†	Marketing: An Introduction
916	SCS 0976†	Financial Management
917	SCS 0081	Quantitative Methods for Business Management
919	SCS 0947	An Overview of Database Technologies
920	SCS 0974†	Business Strategy
923	SCS 2009	Industrial/Labour Relations
925	SCS 0983	Management Accounting
926	SCS 1209†	Management Information Systems (MIS)
928	SCS 0987†	Human Resources Management
960	SCS 0981†	Risk Assessment
961	SCS 0985†	Risk Control
962	SCS 0986†	Risk Financing
970	SCS 2988	Resolving Conflict
971	SCS 1241	Effective Communication and Negotiation

Several courses are available with Mandarin language support.
 For further information visit www.learn.utoronto.ca or contact the
 University of Toronto School of Continuing Studies directly.

† Courses available on-line

University of Toronto-Toronto, Ontario

Degree	IIC Course Number	University Course Number	University Course Title
	910	RSM 100Y1 (MGT A02Y)	Introduction to Management
	911	ECO 100Y1 OR ECO 105Y1 (ECMA 01H3)	Introduction to Economics OR Principles of Economics for Non-Specialists (Intro. to Microeconomics)
	912	RSM 225H1 & RSM 325H1 (MGTC31H3 & MGTC32H3)	Legal Environment of Business I & II
	913	WDW 260H1 OR RSM 260H1 (MGTB23H3)	Organizational Behaviour (Managing People in Org.: Concepts & Skills)
	914	RSM 220H1 (MGT B05H3)	Financial Accounting
	915	RSM 250H1 (MGT C04H3)	Principles of Marketing
	916	RSM 332H1 & RSM 333H1 (MGT C03H3)	Capital Market Theory & Introduction to Corporate Finance
	917	STA 220H1 & STA 221H1 (ECMB1H3 & ECMB12H3)	Practice of Statistics I & II (Quantitative Methods in Economics I & II)
	918	(MGT C36H3)	(Management Communications)
	919	CSC 104 H1 (MGT C50H3)	The Why and How of Computing (Building Internet Commerce Ventures)
	920	RSM 392H1 (MGT C41H3)	Strategic Management
	923	WDW 244 H1 (MGT C53H3)	Labour Relations (Introduction to Industrial Relations)
	924	ECO 200 Y1 & ECO 202 Y1/ECO 209 Y1 (ECOB06H3)	Microeconomic Theory & Macroeconomic Theory (Macroeconomic Theory & Policy)
	925	RSM 222H1 (MGTB03H3 or MGT B01 Y3)	Management Accounting I (Management Accounting)
	926	CSC 340 H1 OR RSM 327H1 (MGT C11H3)	Information Systems Analysis & Design OR Business Information Systems
	927	RSM 370H1	Operations Management
	928	RSM 460H1 (MGTC22H3)	Human Resource Management

Courses for Scarborough College indicated in parenthesis

M.B.A. Program†

IIC Course Number	University Course Number	University Course Title
911	MGT 1210	Managerial Economics
912	MGT 2014	The Legal Environment of Professions and Corporations
913	MGT 1263	Managing People in Organizations
914	MGT 1320	Financial Accounting I
915	MGT 2500	Marketing Strategy
916	MGT 1330	Finance I
917	MGT 1382	Statistics for Management
918	MGT 1260	Management Skills Development
919	MGT 2706	E-Commerce and the Internet
920	MGT 1301	Fundamentals of Strategic Management
921	MGT 2504	Consumer Behaviour
923	MGT 2610	Industrial Relations
925	MGT 1222	Managerial Accounting
926	MGT 1272	Management of Information Systems
928	MGT 2609	Management of Human Resources
971	MGT 1261	Managerial Negotiations
988*	MGT 1211	Economic Environment of Business (Macroeconomics)

† Applicant must enrol in the MBA program and have an undergraduate degree with a mid B average standing

* Unspecified Elective

Contact: Lisa MacTavish, Associate Director and CAO
Commerce Programs, University of Toronto
321 Bloor Street West
Toronto, Ontario M5S 1S5
TEL (416) 978-3339
E-mail: commerce.info@utoronto.ca

UTSC: George Quan Fun
Scarborough Campus 1265 Military Trail, Scarborough, Ont. M1C 1A4
TEL (416) 208-4740 E-mail: gquanfun@utsc.utoronto.ca
UTM: Mary Wellman
Erindale Campus
3359 Mississauga Road North, Mississauga, Ontario L5L 1C6
TEL (905) 828-5309 E-mail: mwellman@utm.utoronto.ca

Calvin Lee, Registrar, MBA Program
Rotman School of Management
105 St. George Street
Toronto, Ontario M5S 3E6
TEL (416) 978-6797 FAX (416) 946-3945

University of Waterloo – Waterloo, Ontario

Undergraduate (Includes Distance Education)

IIC Course Number	University Course Number	University Course Title
910	AFM 131† (F)	Management
911	ECON 101† (F,S)	Introduction to Microeconomics
912	AFM 231 (S)	Business Law
913	MSCI 211† (W)	Organizational Behaviour
914	AFM 101† (F, W, S)	Core Concepts of Accounting Information
916	ECON 371† (W)	Business Finance I
917	ECON 221† (F)	Statistics for Economics
919	CS 100† (F, W, S)	Computer Concepts
921	ECON 344	Consumer Theory
922	ECON 363† (S)	Contemporary Canadian Problems
924	ECON 201† (F,S) & ECON 202† (W)	Microeconomic Theory & Macroeconomic Theory
926	CS 330 (F, W, S)	Management Information Systems
927	MSCI 331 (F,W, S)	Operations Research
928	HRM 200 (F, W, S)	Human Resources Administration
970	MED 1 & MED 2 (F, W)	Mediation I and Mediation II
971	PACS 323 (F)	Negotiation: Theories and Strategies
972	PACS 202 (F)	Conflict Resolution
988*	ECON 102† (W,S)	Introduction to Macroeconomics

Contact: Dean Perkins, Distance and Continuing Education
 University of Waterloo
 Waterloo, Ontario N2L 3G1
 TEL (519) 888-4876 Ext. 5636 FAX (519) 746-4607
 E-mail: distance@uwaterloo.ca

† available by Distance Education F = Fall Session; W = Winter Session;

S = Spring Session

* Unspecified Elective

University of Windsor – Windsor, Ontario

Undergraduate

IIC Course Number	University Course Number	University Course Title
910	75-100	Introduction to Business
911	41-110	Introduction to Economics I
912	75-397	The Law and Business Administration
913	71-240	Management and Organizational Life
914	70-151 & 70-251	Principles of Financial Accounting & Introduction to Financial Accounting Theory
915	74-231	Principles of Marketing
916	72-270 & 72-271	Business Finance I & Business Finance II
917	73-102	Business Data Analysis
919	60-205	Introduction to the Internet
920	75-498	Strategic Management
923	71-344	Labour – Management Relations
925	70-255	Principles of Managerial Accounting
926	73-213	Introduction to Management Information Systems
927	73-220	Quantitative Decision Models I
928	71-243	Human Resources Management
972	98-897	Alternative Dispute Resolution
988*	41-111	Introduction to Economics II

Contact: Laura Handsor, Assistant Registrar-Flexible Learning
 University of Windsor
 401 Sunset Avenue, Room 1115 Chrysler Hall North
 Windsor, Ontario N9B 3P4
 TEL (519) 253-3000 Ext. 3314 FAX (519) 971-3653
 E-mail: ernest@uwindsor.ca

* Unspecified Elective

University of Guelph-Guelph, Ontario

Undergraduate - Degree Credit Distance Learning

I/C Course Number	University Course Number	University Course Title
910	MGMT 2150 DE	Introduction to Canadian Business Management
911	ECON 1050 DE	Introductory Microeconomics
912	MCS 3040 DE	Business and Consumer Law
913	PSYC 3080 DE	Organizational Psychology
914	ACCT 2220 DE	Financial Accounting
915	MCS 1000 DE	Introductory Marketing
917	STAT 2060 DE	Statistics for Business Decisions
918	EDRD 3140 DE	Organizational Communication
919	MCS 2020 DE	Marketing Information Management
924	ECON 2310 & ECON 2410 DE	Intermediate Microeconomics & Intermediate Macroeconomics
925	ACCT 2230 DE	Management Accounting
928	BUS 3000 DE	Human Resources Management
988*	ECON 1100 DE	Introductory Macroeconomics

* Unspecified Elective

Contact: Mary Komarnitsky
Academic Assistant to the Director
Office of Open Learning
University of Guelph
Room 157, Johnston Hall
Guelph, Ontario N1G 2W1
TEL (519) 824-4120 Ext 56749 FAX (519) 824-1112
E-mail: mkomarn@open.uoguelph.ca

The University of Western Ontario-London, Ontario

Non degree I/C Course Number	University Course Number	University Course Title
910	BSMG 6281	Business Administration
912	BSMG 6203	Business Law
913	BSMG 6205	Organizational Behaviour
914	BSMG 6201	Fundamentals of Accounting
915	BSMG 6204	Marketing
916	BSMG 6208	Business Finance
918	BSMG 6207	Managerial Communications
920	BSMG 6206	Business Strategy
928	BSMG 6202	Introduction to Human Resource Management
930	SALE 6201	Sales Management
960	BSMG 6401	Risk Assessment
961	BSMG 6402	Risk Control
962	TBA	Risk Financing
971	ADRN 6203 & ADRN 6209	Negotiation Skills and Process & Negotiation Mastery

Contact: Christine Wilton, Coordinator
The University of Western Ontario
Continuing Studies at Western
Downtown Campus, Galleria London 240
355 Wellington Street, London, Ontario N6A 3N7
TEL (519) 661-2111 Ext. 85204 FAX (519) 661-3799
E-mail: cwilton2@uwo.ca Web site: www.uwo.ca/cstudies

Degree I/C Course Number	University Course Number	University Course Title
910	BUSINESS 020 (F,W)	Introduction to Business
911	ECONOMICS 020 (F,W)	Introduction to Economics
912	ACS 275a/b (F)	Business Law I
913	ACS 180 (F,W)	Organizational Behaviour
914	BUSINESS 257 (F,W)	Accounting and Business Analysis
915	MOS 3320b	Marketing for Management and Organizational Studies
917	STATISTICS 135 OR STATS 23 a/b & 24 a/b	Elementary Statistics
919	COMPUTER SC 031a/b & 032 a/b	Introduction to Computing and Communication Software & Information Systems and Design
921	ECON.150 a/b (F,W)	Intermed. Micro Econ. Theory I
922	ECONOMICS 161flg	Income Distrib & Poverty
923	ECONOMICS 156a/b (F)	Labour Economics - Bargaining
924	ECONOMICS 151a/b (F,W) & ECONOMICS 152a/b (F,W)	Intermediate Microeconomic Theory II & Intermediate Macroeconomic Theory & Policy II
925	ACS 372	Management Accounting
927	ACS 240	Information Management and Decision Making
928	ACS 382 E	Human Resource Admin. & Planning

Wilfrid Laurier University-Waterloo, Ontario

Part-time Studies (Distance Education & In-Class)

IIC Course Number	University Course Number	University Course Title
910	BUS 111 & BUS 121	Introduction to Business Organizations & Functional Areas of the Organization
911	ECON 101	Introduction to Microeconomics
912	BUS 231	Business Law
914	BUS 227	Introduction to Financial Accounting
917	BUS 275	Business Decision Models
925	BUS 247	Managerial Accounting
960		Risk Assessment
961		Risk Control
962		Risk Financing
988*	ECON 102	Introduction to Macroeconomics

Contact: Debbie Kohlruss, Coordinator,
Part-time Studies & Continuing Education
Wilfrid Laurier University
75 University Avenue West
Waterloo, Ontario N2L 3C5
TEL (519) 884-0710 Ext 4106
FAX (519) 884-6063
E-mail: dkohlruss@wlu.ca

Undergraduate

IIC Course Number	University Course Number	University Course Title
910	BUS 111(F) & BUS 121(W)	Introduction to Business Organization & Functional Areas of the Organization
911	ECON 120 (F)	Introduction to Microeconomics
912	BUS 231 (F OR W)	Business Law
913	BUS 288 & BUS 398 (F OR W)	Organizational Behaviour I & Organizational Behaviour II
914	BUS 227 (F OR W)	Introduction to Financial Accounting
915	BUS 352 & BUS 362 (F OR W)	Marketing I & Marketing II
916	BUS 383 (F) & BUS 393 (W)	Financial Management I & Financial Management II
917	BUS 275 (F) OR ECON 275 (F) OR BUS 205 (F)	Business Decision Models OR Business Decision Models OR Introduction to Applied Statistics
918	BUS 208 (F OR W)	Interpersonal Communication
920	BUS 481 (F OR W) & BUS 491 (W)	Business Policy I & Business Policy II
921	BUS 432	Consumer Behaviour
923	BUS 464 (F OR W)	Labour Relations
924	ECON 250 (W)	Intermediate Macroeconomics
925	BUS 247 (F OR W)	Managerial Accounting
926	BUS 476 (F OR W)	Accounting Information Systems
928	BUS 354 (F OR W)	Human Resource Management
930	BUS 482 (F)	Sales Management
988*	ECON 140 (W)	Introduction to Macroeconomics

* Unspecified Elective

Business and Economics courses are also offered
in Spring, Intercession and Summer Session (May
to August). Please see Part-Time Studies Calendar
for schedule.

Graduate

IIC Course Number	University Course Number	University Course Title
911	BUS 606	Economics
912	BUS 651	Canadian Legal Environment for Managers
913	BUS 604	Organizational Behaviour
914	BUS 607	Accounting
915	BUS 602	Marketing
916	BUS 603	Financial Management
917	BUS 609	Modelling Business Decisions
918	BUS 648	Communication in a Managerial Context
919	BUS 605	Operations Management
920	BUS 601	Strategic Management
921	BUS 652	Consumer Behaviour
926	BUS 671	Management Information Systems
928	BUS 678	Human Resources Management

Contact: Anne Ellis
Undergraduate Business Program Advisor
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Waterloo, Ontario N2L 3C5
TEL (519) 884-1970 Ext. 2572
E-mail: aellis@wlu.ca

York University-Toronto, Ontario

Degree & Certificate

IIC Course Number	University Course Number	University Course Title
910	AK/ADMS 1000 3.0	Introduction to Administrative Studies
911	AK/ECON 1000 3.0	Principles of Micro-Economics
912	AK/ADMS 2610 3.0 & AK/ADMS 3620 3.0	Elements of Law: Part One & Elements of Law: Part Two
913	AK/ADMS 2400 3.0	Introduction to Organizational Behaviour
914	AK/ADMS 2500 3.0	Introduction to Financial Accounting
915	AK/ADMS 2200 3.0	Introductory Marketing
916	AK/ADMS 3530 3.0	Finance
917	AK/ADMS 2320 & AK/ADMS 3330	Quantitative Methods I & Quantitative Methods II
919	CSE 1520	Computer Use: Fundamentals
920	AK/ADMS 3900 3.0	The Practice of General Management
921	AK/ADMS 4220 3.0	Consumer Behaviour
922	AK/ECON 3240 3.0 & AK/ECON 3550 3.0	Labour Economic Theory & Economic Growth and Development
923	AK/ADMS 4050 3.0	Advanced Industrial Relations
924	AK/ECON 2300 3.0 & AK/ECON 2400 3.0	Intermediate Micro-Economics 1 & Intermediate Macro-Economics 1
925	AK/ADMS 2510 3.0	Introduction to Management Accounting
926	AK/ADMIN 2511 3.0	Management Information Systems
928	AK/ADMS 2600 3.0	Human Resources Management
988*	AK/ECON 1010 3.0	Principles of Macro-Economics

* Unspecified Elective

Contact: Paul Evans, Faculty
Mailing address: York University, School of Administrative Studies,
 Atkinson College Faculty of Liberal and Professional Studies
 4700 Keele Street, North York, Ontario M3J 1P3
 TEL (416) 736-2100 Ext. 55677 FAX (416) 736-5963
 E-mail: pevans@yorku.ca

M.B.A. †

IIC Course Number	University Course Number	University Course Title
910	MGMT 5260	Managing for Value Creation
911	ECON 5100	The Economic Environment of Business
912	MGMT 6200	Business Administration and the Law
913	ORGS 5100 & ORGS 6020	Organizational Behaviour & Organizational Analysis
914	ACTG 5100	Financial Accounting for Managers
915	MKTG 5200	Marketing Management
916	FINE 5200	Managerial Finance
917	OMIS 5120	Quantitative Methods
918	MGMT 5150 OR ORGS 6500	Skills for Leadership OR Interpersonal Management Skills
919	OMIS 6740	E-Business Technology
920	SGMT 6000	Strategic Management
921	MKTG 6150	Consumer Behaviour
923	OBIR 6250	Labour Relations
924	ECON 6220	Macroeconomics and the Supply Side
925	ACTG 5210 & ACTG 6450 OR ACTG 6400	Introduction to Management Accounting and Analysis OR Strategic Management Accounting and Analysis
926	OMIS 5110 OR OMIS 6710	Information Systems OR Management Information Systems
927	OMIS 5210 & OMIS 6000	Operations Management & Models and Applications in Operational Research
928	OBIR 6200	Management of Human Resources

Contact: Melissa Judd, Director of Student Services,
 Student Services & International Relations,
 Schulich School of Business
 York University
 4700 Keele Street
 North York, Ontario M3J 1P3
 TEL (416) 736-2100, Ext. 70228
 FAX (416) 650-8174

† Applicant must have an undergraduate degree

University of Prince Edward Island-Charlottetown, Prince Edward Island

Degree

IIC Course Number	University Course Number	University Course Title
910	BA 101	Introduction to Business
911	ECON 101	Principles of Microeconomics
912	BA 301	Business Law - Part I
913	BA 171	Organizational Behaviour
914	ACC 201 & ACC 202	Accounting Principles - Part I & Accounting Principles - Part II
915	BA 341	Marketing - Part I
916	BA 331	Financial Management - Part I
917	MATH 221 OR BA 251	Introductory Statistics
918	BA 461	Communications
919	BA 475	Electronic Commerce
920	BA 391	Strategic Management
922	ECON 321	Canadian Economic Problems
923	BA 372	Industrial Relations
924	ECON 203 & ECON 204	Intermediate Microeconomics & Intermediate Macroeconomics
925	ACC 321	Managerial Accounting
926	BUS 241	Management Information Systems
927	BA 252	Management Science II
928	BA 441	Human Resources Management
988*	ECON 102	Principles of Macroeconomics

Contact: Roberta Macdonald
Dean, School of Business Administration
University of Prince Edward Island
550 University Avenue
Charlottetown, Prince Edward Island C1A 4P3
TEL (902) 566-0340 FAX (902) 628-4302

* Unspecified Elective

Concordia University-Montreal, Quebec

Degree

IIC Course Number	University Course Number	University Course Title
910	MANA 201	Introduction to Business
911	ECON 201	Introduction to Microeconomics
912	COMM 315	Business Law and Ethics
913	COMM 222	Organizational Behaviour Theory
914	ACCO 230	Introduction to Financial Accounting
915	MARK 201	Marketing Management
916	COMM 308	Introduction to Finance I
917	COMM 215	Business Statistics
918	MANA 202	Human Behaviour in Organizations
919	COMM 226	Management Information Systems
920	COMM 401	Strategy and Competition
921	MARK 405	Consumer Behaviour
922	ECON 318	Domestic Economic Policy and Institutions
923	MANA 366	Industrial Relations and Collective Bargaining
924	ECON 301	Intermediate Microeconomic Theory I
925	ACCO 240	Introduction to Managerial Accounting
926	COMM 301	Management Information Systems
927	COMM 225	Production and Operations Management
928	MANA 362	Human Resource Management
930	MARK 454	Personal Selling and Sales Management
988*	ECON 203	Introduction to Macroeconomics

Contact: Dr. George Kanaan, Associate Dean,
Academic and Student Affairs,
John Molson School of Business
Concordia University
1455 de Maisonneuve Blvd West, Suite GM-201
Montreal, Quebec H3G 1M8
TEL (514) 848-2720 FAX (514) 848-2822

* Unspecified Elective

HEC Montréal-Montréal, Québec

Programme de premier cycle (Programme de certificat)

Code de l'Institut	Code de l'université	Titre de l'université
910	30-400-92	Management
911	30-803-09 OU 30-807-09	Économie managériale OU Économie du travail
912	31-971-81	Aspects juridiques des activités commerciales
913	30-401-00	Comportements et relations humaines au travail
914	30-900-06	Comptabilité financière et analyse des états financiers
915	30-100-82	Introduction au marketing
916	30-290-06	Gestion Financière I
917	30-610-94 OU 30-600-92	Méthodes quantitatives en finance OU Méthodes statistiques en gestion
919	30-700-06 OU 30-705-05	Introduction à l'informatique de gestion OU Systèmes d'information de gestion
920	30-490-06	Stratégie de l'entreprise
921	30-136-87	Comportement du consommateur
922	30-802-09	Économie québécoise
923	30-350-80	Relations de travail
926	30-710-96	Analyse et conception des systèmes d'information
928	30-300-10	Gestion du personnel
930	30-130-10	Gestion de l'équipe de vente
988*	30-804-09	Environnement macroéconomique

Baccalauréat

Code de l'Institut	Code de l'université	Titre de l'université
910	2-410-00 OU 2-411-00	Management des PME OU Management des grandes entreprises
911	1-803-07	Analyse microéconomique
912	3-424-97	Droit des affaires
913	2-403-97	Comportement dans l'organisation
914	1-901-06	Présentation de l'information comptable
915	2-100-00	Marketing
916	2-200-96	Finance
917	1-613-07 & 1-620-07	Probabilité & Statistique
918	2-401-97	Fondements psychologiques et organisation
919	2-700-10	Technologies de l'information en gestion
920	3-430-09	Management stratégique des organisations
921	2-107-97	Comportement du consommateur
922	2-851-07	Problèmes et politiques économiques
925	2-900-97	Comptabilité de gestion
926	2-710-11	Analyse et conception de systèmes d'information
927	2-651-10	Éléments de recherche opérationnelle
928	2-300-96	Gestion des ressources humaines
930	3-103-93	Gestion de l'équipe de vente
988*	1-804-07	Analyse macroéconomique

Information: Manon Vaillant, Régistrare
 HEC Montréal
 3000, chemin de la Côte-Sainte-Catherine
 Montréal, Québec H3T 2A7
 TÉLÉPHONE (514) 340-6151
 TÉLÉCOPIEUR (514) 340-5640
 registrare.info@hec.ca
 http://www.hec.ca

* Cours non spécifié

McGill University-Montreal, Quebec

Continuing Education (Department of Career and Management Studies)

IIC Course Number	University Course Number	University Course Title
910	CGMG 282	Introduction to Business
911	MGCR 293	Managerial Economics
912	BUSA 364	Business Law I
913	MGCR 222	Introduction to Organizational Behaviour
914	MGCR 211	Introduction to Financial Accounting
915	MGCR 352	Marketing Management I
916	MGCR 341	Finance I
917	MGCR 273	Introductory Management Statistics
919	MGCR 331	Information Systems
920	MGCR 423	Organizational Policy
921	MRKT 452	Consumer Behaviour
923	INDR 294	Introduction to Labour Management Relations
925	ACCT 361	Intermediate Management Accounting
926	INSY 432	Information Technology In Business
927	MGCR 373	Operations Research
928	ORGB 423	Human Resources Management
929	CPRL 223	Basics of Public Relations
930	MRKT 455	Sales Management
960	CPDV 301	Risk Management
961	CPDV 302	Risk Control
962	CPDV 303	Risk Financing
988*	ECON 295	Macroeconomic policy

Contact: Assunta Cerrone-Mancini, Program Administrator
 McGill University, Continuing Education
 688 Sherbrooke St. W., Suite 1125, Montréal, Québec H3A 3R1
 TEL (514) 398-6453 FAX (514) 398-2649
 E-mail: assunta.cerrone-mancini@mcgill.ca

Graduate Level (Diploma in Management/Graduate Certificates)

IIC Course Number	University Course Number	University Course Title
911	CEC2 532	Business Economics
912	CCLW 511	Law I
913	CORG 551	Behaviour in Organizations
914	CCFC 511	Financial Accounting I
915	CMR2 542	Marketing Principles & Applications
916	CFIN 512	Corporate Finance
917	CMS2 521	Applied Management Statistics
920	CPL2 552	Strategic Management
921	CMR2 556	Buyer Behaviour
923	CPL2 751	Leadership Theory and Practice
925	CACC 520	Accounting for Management
927	CMS2 515	Operations Management
928	CPL2 533	Developing Leadership Skills
930	CMR2 564	Marketing Communications - A Strategic Approach

* Unspecified Elective

Contact: Dan Darrigan, Undergraduate Program Advisor or
 Mary Rubiano, Graduate Program Advisor
 688 Sherbrooke St. W., Suite 1140, Montréal, Québec H3A 3R1
 TEL (514) 398-1030 FAX (514) 398-3108
 E-mail: dan.darrigan@mcgill.ca or mary.rubiano@mcgill.ca

TÉLUQ, l'université à distance de l'UQAM-Québec, Québec

Programme de Premier cycle (Programme de certificat et de Baccalauréat)

Code de l'Institut	Code de l'université	Titre de l'université
910	ADM 1002	Initiation à la gestion
911	ECO 1300	Analyse microéconomique
912	DRT 1060	Droit des affaires
913	ADM 1013	Comportement organisationnel
914	FIN 1200	Introduction aux sciences comptables
915	ADM 2007	Introduction aux marketing
916	FIN 1020 (1)	Administration financière I
917	MQT 2001 (1)	Statistiques appliquées à la gestion
918	COM 1021	Techniques d'animation et d'intervention
919	ADM 2006	Les systèmes d'information de gestion
920	ADM 4010 (1)	Stratégie d'entreprise
921	ADM 2015	Comportement du consommateur
922	ECO 2011	Économie du Québec
923	RIN 1008	Introduction aux relations industrielles
925	FIN 2005 (1) OU FIN 2006	Comptabilité de gestion OU Contrôle de gestion
926	ADM 3005	Les systèmes d'information et la gestion
927	MQT 2420	Recherche opérationnelle
928	ADM 1015	Gestion des ressources humaines
929	RPL 2003	Introduction aux relations publiques
930	ADM 2016	Gestion de la relation de vente
960	ADM 1460	Structure du processus de gestion des risques
961	ADM 1465 (1)	Contrôle des risques
962	ADM 1470 (1)	Financement des risques
988*	ECO 2400	Analyse macroéconomique

Personne ressource: Amélie Bourgault
 Coordonnatrice à l'encadrement
 UER Travail, Économie, gestion
 TÉLUQ, l'université à distance de l'UQAM
 455, rue du Parvis
 Québec, QC G1K 9H5
 TÉLÉPHONE (418) 657-2747 Poste 5442
 1-800-665-4333
 bourgault.amelie@teluq.uqam.ca

* Cours non spécifié
 (1) Pour suivre ce cours un ou des cours préalables sont exigés

Université de Sherbrooke-sherbrooke, Québec

Programme de premier cycle (Programme de certificat)

Code de l'Institut	Code de l'université	Titre de l'université
910	ADM 111	Principes d'administration
911	ECN 117	Principes économiques
912	ADM 321 OU CTB 334	Droit des affaires et des entreprises OU Droit corporatif
913	GRH 111	Aspects humains des organisations
914	CTB 115	Introduction à la comptabilité générale I
915	MAR 221	Marketing
917	MOG 222	Statistiques appliquées à la gestion
918	ADM 101	Communications
920	ADM 661 (1)	Direction générale
921	MAR 331	Comportement du consommateur
923	GRH 221	Gestion du personnel et relations industrielles
925	CTB 331	Éléments de comptabilité de management
926	GIS 113	Introduction aux systèmes d'information dans les organisations
927	MOG 332	Méthodes analytiques de gestion
928	GRH 221	Gestion du personnel et relations industrielles
930	MAR 464 (1)	Gestion du réseau des ventes
988*	ECN 219	Analyse de la conjoncture économique

Personne ressource: Claude Villeneuve, MBA, Directeur adjoint
 Programmes d'études de 1^e cycle
 Université de Sherbrooke, Faculté d'administration
 2500, boulevard de l'Université
 Sherbrooke, Québec J1K 2R1
 TÉLÉPHONE (819) 821-8000 Poste 3300
 TÉLÉCOPIEUR (819) 821-7312
 jdesrochers@adm.usherbrooke.ca

* Cours non spécifié
 (1) Pour suivre ce cours d'autres cours préalables sont exigés.

Université Laval-Québec, Québec

Programme de premier cycle (Programme de Certificat en administration)

Code de l'Institut	Code de l'université	Titre de l'université
910	MING 1000	L'entreprise et sa gestion
911	GSE 1000	Économie de l'entreprise
912	DRT 1907	Droit des affaires
913	MING 1001	Comportement organisationnel
914	CTB 1000	Comptabilité générale
915	MRK 1000	Marketing
916	GSF 1500	Gestion financière de l'entreprise
917	MOJ 1500	Introduction aux méthodes quantitatives de gestion
919	SIO 1000	Systèmes et technologies de l'information
920	ADM 3050	Gestion stratégique des organisations
922	ECN 1010	Principes de macroéconomie
923	MING 2000	Gestion des ressources humaines
925	CTB 3100	Utilisation des états financiers
928	MING 3102	Gestion stratégique des ressources humaines
929	MRK 2100	Gestion de la communication
930	MRK 2107	Force et techniques de vente
960	ASR 2106	Appréciation des risques
961	ASR 2104	Contrôle des risques
962	ASR 2105	Financement des risques

Programme de Baccalauréat en administration des affaires

Code de l'Institut	Code de l'université	Titre de l'université
910	MING 1000	L'entreprise et sa gestion
911	GSE 1000	Économie de l'entreprise
912	DRT 1907	Droit des affaires
913	MING 1001	Comportement organisationnel
914	CTB 1000	Comptabilité générale
915	MRK 1000	Marketing
916	GSF 1000	Finance
917	MOJ 1102	Probabilités et statistique
918	MING 2105	Gestion des équipes de travail
919	SIO 1000	Systèmes et technologies de l'information
920	ADM 3050	Gestion stratégique des organisations
922	ECN 1030	Monnaie et banque
923	MING 2000	Gestion des ressources humaines
925	CTB 3100	Utilisation des états financiers
928	MING 3102	Gestion stratégique des ressources humaines
929	MRK 2100	Gestion de la communication
930	MRK 2107	Force et techniques de vente
960	ASR 2106	Appréciation des risques
961	ASR 2104	Contrôle des risques
962	ASR 2105	Financement des risques

Personne ressource: Gilles Bernier, Ph.D., Chaire d'assurance et de services financiers L'Industrielle-Alliance
 Faculté des sciences de l'administration
 Pavillon Palasis-Prince, Bureau 3642, Université Laval
 2325, rue de la Terrasse, Québec, Québec G1V 0A6
 TÉLÉPHONE (418) 656-5027 TÉLÉCOPIEUR (418) 656-2624 gilles.bernier@fas.ulaval.ca

Université du Québec en Abitibi-Témiscamingue-Rouyn, Québec

Programme de 1^{er} cycle (Programme de certificat)

Code de l'Institut	Code de l'université	Titre de l'université	Personne ressource:
910	ADM 1107 †(A)	La gestion des organisations	Claire Hogan, Technicienne au Module des sciences de la gestion, Université du Québec en Abitibi-Témiscamingue 445, boulevard de l'Université Rouyn-Noranda, Québec J9X 5E4 TÉLÉPHONE (819) 762-0971 Poste 2279 TÉLÉCOPIEUR (819) 797-4727
911	ADM 5105 †(A)	Environnement économique de l'entreprise	
912	JUR 1121 (H) †	Droit des affaires	
913	ADM 1205 (H) †	Individu et équipe en contexte de travail	
914	SCO 1908 †(A)	Comptabilité 1	
915	MKT 1114 †(A)	Administration marketing	
916	FIN 1113 †(H)	Administration financière	
917	MAT 1115 (A)	Statistique appliquée à la gestion	
919	ADM 2010 (A)	Gestion de l'informatique et de la technologie	
920	ADM 5102 (A-H)	Stratégie de l'organisation	
921	MKT 1128	Comportement du consommateur	
923	REI 1117 OU REI 1113	Relations industrielles OU Relations de travail	
925	SCO 1909 (A) OU SCO 2001 (A)	Comptabilité de gestion OU Comptabilité analytique et de gestion	
927	GOP 5015 (A)	Modèles mathématiques	
928	GPE 1128 † (H)	Gestion des ressources humaines	

† Cours disponible sur vidéo cassettes ou DVD
A = Session d'automne
H = Session d'hiver

Université du Québec à Chicoutimi-Chicoutimi, Québec

Programme de 1^{er} cycle (Programme de certificat)

Code de l'Institut	Code de l'université	Titre de l'université
910	2 MAN 105	Principes de management
911	2 ECO 102	Environnement économique de l'entreprise
912	2 DRA 101	Droit des affaires
913	2 MAN 414	Aspect humain des organisations
914	2 CTB 104	Comptabilité : concepts fondamentaux
915	2 MAR 100	Marketing
916	2 FIN 201	Gestion financière
917	8MQG 210	Risque, décision et incertitude
919	8 IFG 100	Logiciels et technologies de l'information en gestion
921	2 MAR403	Comportement du consommateur
922	2 ECO 305	Gestion économique de l'entreprise
923	2 MAN 106	Relations industrielles
925	2 CTB 100	Comptabilité financière et contrôle
928	2 MAN 206	Gestion des ressources humaines

Personne ressource: Vincent Morin, directeur, Module des sciences de l'administration
Université du Québec à Chicoutimi
555, boulevard de l'Université
Chicoutimi, Québec G7H 2B1
TÉLÉPHONE (418) 545-5011 poste 5690 TÉLÉCOPIEUR (418) 693-9072

Université du Québec à Hull-Hull, Québec

Programme de 1^{er} cycle (Programme de certificat et de baccalauréat)

Code de l'Institut 911
Code de l'université Voir l'Université du Québec à Chicoutimi
Titre de l'université

Personne ressource: Gilles A. Quesnel, Directeur, Module des Sciences administratives
Université du Québec à Hull

101, rue St-Jean Bosco
Hull, Québec J8X 3X7
TÉLÉPHONE (819) 773-1630 TÉLÉCOPIEUR (819) 773-1747 Quesnel@UQAH.UQuebec.CA

Université du Québec à Montréal, École des sciences de la gestion-Montréal, Québec

Programme de 1^{er} cycle (Programme de certificat)

Code de l'Institut	Code de l'université	Titre de l'université
910	MET 2100	Gestion des organisations: complexité diversité et éthique
911	ECO 1300	Analyse microéconomique
912	JUR 1031	Introduction au droit des affaires
913	ORH 1163	Comportement organisationnel
914	SCO 1200	Introduction aux sciences comptables
915	MKG 3300	Marketing
916	FIN 3500	Gestion financière
917	MAT 2080	Méthodes statistiques
918	ORH 2162	Fondements du fonctionnement des groupes en entreprises
919	INF 1255 OU MET 1300	Informatique pour les sciences de la gestion OU Fondements technologiques des systèmes d'information
920	DSR 5100	Stratégie de gestion
921	MKG 5305	Comportement du consommateur
922	ECO 1061	Économie du Québec
923	ORH 1620 & ORH 5435	Administration des lois du travail & introduction à la convention collective
924	ECO 1022	Macroéconomie I
925	SCO 2000	Contrôle de gestion
926	MET 5200	Management, information et systèmes
927	ACT 2025 OU ACT 3030	Mathématiques financières I OU Mathématiques actuarielles I
928	ORH 1600	Introduction à la gestion des ressources humaines
929	COM 3121	Introduction aux relations publiques
930	DSA 5322	Gestion des ventes
988*	ECO 2400	Analyse macroéconomique

* Cours non spécifié

Personne ressource: Maryse Gendron, Coordinatrice
École des sciences de la gestion
ESG Université du Québec à Montréal,
Case postale 8888, Succursale Centre-Ville,
Montréal, Québec H3C 3P8
TÉLÉPHONE (514) 987-3000 poste 1969
TÉLÉCOPIEUR (514) 987-4655

Université du Québec à Rimouski-Rimouski, Québec

Programme de 1^{er} cycle (Programme de certificat)

Code de l'Institut	Code de l'université	Titre de l'université	Personne ressource:
910	ADM-100-97	Management	Didier Urli, Directeur, Module des sciences de l'administration Université du Québec à Rimouski 300, allée des Ursulines, Local A-225 Rimouski, Québec G5L 3A1 TÉLÉPHONE (418) 724-1546 1-800-511-3382 poste 1546 TÉLÉCOPIEUR (418) 724-1840
911	PFE-100-98 OU ECO-110-97	Environnement économique et marchés financiers OU Microéconomie I	
912	ADM-250-97	Droit des affaires	
913	GRH-110-97	Aspects humains des organisations	
914	CTB-100-97	Comptabilité générale I	
915	MRK-100-97	Principes de marketing	
916	FIN-100-97	Gestion financière I	
917	MQT-100-97	Méthodes statistiques en gestion	
918	GRH-210-97	Changement organisationnel : dimension humaine	
919	SIO-203-97	Nouvelles technologies de l'information et de la communication dans les organisations	
920	ADM-300-97	Gestion stratégique	
921	ADM-231-04	Petite et moyenne entreprises	
923	GRH 130-97	Gestion des personnes en milieu de travail : aspects juridiques	
925	CTB 300-97	Comptabilité de gestion	
926	SIO-201-97	Base de données et conception de systèmes d'information	
928	GRH-120-97	Gestion des ressources humaines	

Université du Québec à Trois-Rivières-Trois-Rivières, Québec

Programme de 1^{er} cycle (Programme de certificat et de baccalauréat)

Code de l'Institut	Code de l'université	Titre de l'université	Personne ressource:
910	ADM 1010	Management des organisations	Claude Mathieu, Ph.D., Professeur de finance Département des sciences de la gestion Université du Québec à Trois-Rivières C.P. 500 Trois-Rivières, Québec G9A 5H7 TÉLÉPHONE (819) 376-5011 poste 3148 TÉLÉCOPIEUR (819) 376-5079 courriel : claude.mathieu@uqtr.ca
911	ECA 1011	Analyse économique de l'entreprise et des marchés	
912	DR A 1001	Droit des affaires I	
913	GPE 1012	Développement des habiletés de direction	
914	CTB 1042	Comptabilité financière appliquée à la gestion	
915	MKA 1001	Introduction au marketing	
916	ADM 1065	Gestion financière I	
917	PAF 1010	Analyse quantitative de problèmes de gestion	
918	GPE 1003	Gestion et développement des équipes performantes	
919	SIF 1044	Micro-informatique et bureautique en gestion	
920	SIF 1020	Systèmes d'information pour fin de gestion	
921	MKA 1002	Comportement du consommateur	
923	DRT 1003 & REI 1001	Droit du travail et Relations industrielles: défis et perspectives	
925	CTB 1035	Comptabilité de management I	
927	ROP 1017 & ROP 1009	Recherche opérationnelle I - programmation linéaire et en nombres entiers & Graphes & réseaux	
928	GPE 1004	Gestion renouvelée des ressources humaines	
988*	ECA 1010	Environnement économique de l'entreprise	

* Cours non spécifié

University of Regina-Regina, Saskatchewan

Non degree (Certificate Program)

IIC Course Number	University Course Number	University Course Title
913	BUS 260	Introduction to Organizational Behaviour
914	BUS 285	Introductory Financial Accounting
925	BUS 288	Introduction to Managerial Accounting
928	BUS 250	Introduction to Human Resource Management and Industrial Relations
929	PR 100 & PR 101	Foundations of Public Relations & Writing and Editing for Public Relations

Degree

IIC Course Number	University Course Number	University Course Title
911	ECON 100	Introductory Economics
912	BUS 307	Business Law
913	BUS 361 OR BUS 260	Management of Performance OR Introduction to Organizational Behaviour
914	BUS 285	Introductory Financial Accounting
915	BUS 210	Marketing
916	BUS 290	Introduction to Finance
917	STAT 151	Statistical Methods I
918	BUS 205	Management Communication
919	CS 100	Introduction to Computers
920	BUS 400	Business Strategy
921	BUS 312	Consumer Behaviour
923	BUS 355	Collective Bargaining Process
924	ECON 201 & ECON 202	Microeconomics I & Macroeconomics
925	BUS 288	Introductory Managerial Accounting
926	CS 270	Management Information Systems
927	CS 271	Programming for Business Applications
928	BUS 250	Human Resources Management

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University of Saskatchewan-Saskatoon, Saskatchewan

Non degree (Certificate Program in Business Administration)

IIC Course Number	University Course Number	University Course Title
910	BAC 11	Introduction to Business
911	BAC 12	Managerial Economics
912	BAC 29	Business Law
913	BAC 28	Organizational Behaviour
914	BAC 16	Financial Information for Decision-Making
915	BAC 25	Managerial Marketing
916	BAC 26	Managerial Finance
918	BAC 14	Business Communications
920	BAC 38	Business Strategy
928	BAC 15	Human Resources Management

Degree

IIC Course Number	University Course Number	University Course Title
910	COMM 101.3	Decision Making I
911	ECON 111.3	Price Theory and Resource Allocation
912	COMM 304.3 & COMM 404.3	Introduction to Business Law & Business Law
913	COMM 105.3	Introduction to Organizational Behaviour
914	COMM 201.3	Introduction to Financial Accounting
915	COMM 204.3	Introduction to Marketing
916	COMM 203.3	Introduction to Finance
917	COMM 104.3	Business Statistics I
918	COMM 100.3	Business Communication I
920	COMM 306.3	Business Decision Making II
921	COMM 354.3	Consumer Behaviour
923	COMM 381.3	Industrial Relations
924	ECON 211.3 & ECON 214.3	Intermediate Microeconomic Theory & Intermediate Macroeconomic Theory
925	COMM 210.3	Introduction to Management Accounting
926	CMPT 275.3	Organizational Information Systems
927	COMM 205.3	Introduction to Operations Management
928	COMM 211.3	Human Resources Management
988*	ECON 114.3	Money and Income

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* Unspecified Elective